

GOLD COAST

PANACHE

SEPTEMBER/OCTOBER 2013

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Q&A: PAT MESITI

Self-made millionaire, author and financial advisor, Pat Mesiti, has recently released his latest best-selling novel *Pathway to Prosperity: The 12 Steps to Financial Freedom*. Logan Smith talked to Pat about his novel, his career accomplishments and his advice on achieving financial freedom.

How did you get started in this line of business?

My career propelled into motivational speaking after I was asked to speak at a networking marketing business conference. I soon found a passion in the financial sector, after I realised people really needed help developing financial strategies.

What is one of the greatest accomplishments for you to date?

One of my greatest accomplishments was taking the drug rehabilitation centre, Teen Challenge, out of bankruptcy. I was able to turn the lives around of over 400 young men who had addiction problems and damaging lifestyles. I had an 86 percent graduation success rate. Selling over 700,000 books has certainly been rewarding, and of course, being the father to three beautiful daughters with four awesome grandchildren is certainly a reward everyday.

Tell me about your plan to make 10,000 millionaires?

It's about helping people create wealth with a purpose. I focus on people being millionaires from the inside out. Prosperity is more than just money; it is the way we think. We can create great amounts of money, but if you don't have the right mindset you are almost certain to lose it. I am already half way to achieving my goal of creating 10,000 millionaires.

What is the most important step for someone with long-term financial goals?

You must have a mentor. You have to be around the right people to rise to a higher level. A mentor sees what you can't see. They see a potential, they certainly see the dangers and they can also see coming opposition and coming challenges that everyone has faced. In life you will either learn from two ways; mistakes or mentors. One of

these two is a lot more expensive than the other. It's important to invest in a mentor. Mentors also give us accountability for our actions. They make us accountable for our laziness and accountable for what can actually be achieved. If you look at anyone who is successful you will find a mentor behind them.

When searching for a financial advisor, what advice do you have?

Look for someone who is making money, and who has invested money in the same things they are asking you to invest in. It's easy to give advice from a distance. However, if you find someone actually doing it and creating wealth, they will be able to show you strategically and simply how wealth can be created.

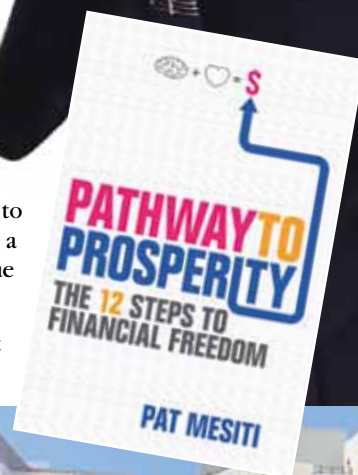
What was your motivation behind this novel?

My book of principles explains that your financial life can be predictable if you follow certain steps. Wealth is created step by step not in one big leap. The 12 steps I have proposed in this book can help people secure financial success. There are also great stories and analogies that are relatable. My motto is simple: building wealth isn't about quick fix solutions, it's about re-aligning your thoughts and beliefs so that you can position yourself on the right path towards a prosperous future.

What are the future plans for you and your career?

My future plans for my career are to be an awesome grandfather, a celebrated author and international speaker. I also want to increase the amount I am giving to charity. So far, I have donated close to half a million dollars and I really want to continue to help those in financial need.

For more information on Pat Mesiti visit mesiti.com.



MUST-VISIT:

Gold Coast University Hospital – Community Open Day – Saturday September 7

Keep up-to-date on the latest business and architecture achievement for the Gold Coast, the Gold Coast University Hospital. It is officially opening for patient services in late September, but prior to this the hospital is open for their Community Open Day. This will include interactive information stalls, guided tours, as well as activities such as face painting, an obstacle course, food outlets, live entertainment and more. Celebrate the day, and be informed. For more information and to register your interest visit health.qld.gov.au/gcuhospital.